



XINYI SMART SERVICE

MANUFACTURER • DIRECT EXPORTER

Company Profile

Agricultural and industrial commodities,
manufactured and exported from Malaysia.

38

DESTINATION MARKETS SERVED

120k+

METRIC TONNES HANDLED A
YEAR

48h

TYPICAL TURNAROUND ON A
FIRM QUOTE

4

MALAYSIAN LOAD PORTS ON
CALL

01 / THE COMPANY

Who we are

XINYI SMART SERVICE SDN. BHD. is a Malaysian **manufacturer and direct exporter** of agricultural and industrial commodities. We refine, mill, grade, sort and pack on our own lines and export the finished product ourselves. There is no trading company between our factory and your port.

No single plant covers fifty-eight commodities honestly. What covers them is a group: our own facilities, **sister factories under common management**, and a small number of **long-contracted partner mills at origin** whose lines we have audited and whose output we take on committed annual volume. Where material is produced outside Malaysia we ship direct from that origin rather than routing cargo through Port Klang to look local.

We take title to everything we sell. When a cargo is short-weight or off-specification you are not asking us to chase a supplier on your behalf — you are claiming against the company that manufactured the goods, under a contract we signed.

Registered name	XINYI SMART SERVICE SDN. BHD.
Company number	202401000000 (0000000-X)
Head office	Level 00, Menara Placeholder, Jalan Example, 50450 Kuala Lumpur, Wilayah Persekutuan, Malaysia
Established	2016
Load ports	Port Klang · Penang · Pasir Gudang · Tanjung Pelepas
Business	Manufacturing, processing, private label and export of agricultural and industrial commodities
Incoterms	CIF and DDP as standard; FOB, CFR, FCA and DAP on request
Payment	Telegraphic transfer against agreed advance and balance; cash against documents for established counterparties
Contact	sales@xinyismartservice.my · +60 3-0000 0000
Website	www.xinyismartservice.my

02 / POSITION

Why buyers move to us

P / 01 You are buying from the factory, not from a broker The price you are quoted is a manufacturer's price, built from raw material, yield, processing cost, packing and freight — not a trader's margin stacked on someone else's price. There is no intermediate party taking a cut, adding a week and diluting accountability. When you need the specification changed, you are talking to the people who set the machine, and when something goes wrong you are claiming against the company that made the goods.	P / 02 Group capacity instead of spot-market scrambling Our own plants plus our sister factories and contracted partner mills give us committed production across all six divisions. We are not calling round the market when your enquiry lands, which is why our lead times hold in a tight season and why we can quote forward on a twelve-month programme rather than shipment by shipment.	P / 03 One contract covers production, inspection and shipping Manufacturing, quality control, freight, documentation and insurance sit inside a single contract with a single company. Most import problems are not quality problems — they are coordination problems between a factory, a trader, a forwarder and a shipper who each blame the other three. There is nobody here to blame but us, and that concentrates the mind considerably.
P / 04 Specification-to-order, not take-it-or-leave-it A trader sells you what exists. A manufacturer can run the line to your number. Tighter moisture, a different kernel count, a specific sieve fraction, a cloud point between the standard grades, your own packing format and artwork — all of it is a production decision rather than a search problem. Where we cannot hold a tolerance we say so plainly instead of shipping and hoping.	P / 05 Traceability to the producing factory and the lot Every consignment carries a lot number that maps back to a production date, a raw material intake and a laboratory record we retain for the full claim period. For buyers under EU, GCC or retailer audit requirements, that record is the difference between passing a supplier audit and losing a listing.	P / 06 Prices that hold because production is planned Because we schedule raw material intake and production capacity in advance, we can hold a firm price for a stated validity window and honour a forward contract when the market moves against us. Buyers who plan a season with us are not repricing every container.

03 / DIVISIONS

What we manufacture

CAT / 01

Edible Oils & Fats (10 lines)

Malaysia refines more palm oil than any country outside Indonesia, and the refineries feeding Port Klang and Pasir Gudang sit inside a day's haulage of our loading points. We refine and pack the full palm complex alongside soft oils drawn from South America and the Black Sea, in bulk parcels and in customer-branded retail...

Lines include: RBD Palm Olein CP10 · RBD Palm Olein CP8 · RBD Palm Olein CP6 (Super Olein) · Crude Palm Oil (CPO) · RBD Palm Stearin · Crude & RBD Palm Kernel Oil

Container capacity: 20' flexitank: 20–24 MT · ISO tank: 24 MT · Packed 20' FCL: 18–20 MT

CAT / 02

Nuts & Kernels (8 lines)

Nuts are bought on grade, not on description. We contract against recognised counts — W240, W320, SW, LBW — and every lot ships with a moisture, aflatoxin and defect report that matches what the container actually holds. Origin is West Africa, India, Vietnam and Southeast Asia, consolidated through...

Lines include: Cashew Kernels W240 · Cashew Kernels W320 · Cashew Kernels W450, Splits & Pieces · Raw Cashew Nuts in Shell (RCN) · Almond Kernels · Groundnuts / Peanut Kernels

Container capacity: 20' FCL: 12.5–14 MT · 40' HQ: 18–20 MT (volume-limited)

CAT / 03

Grains, Rice & Pulses (11 lines)

Grain contracts live or die on moisture, broken percentage and shipment window. We write those three things into the contract, appoint independent supervision at load port, and give you a documentary set that clears at destination without arguments. Volumes run from a single container to full vessel...

Lines include: Long Grain White Rice 5% Broken · Long Grain White Rice 25% Broken · Parboiled Rice 5% Broken · Basmati Rice · Yellow Maize (Corn) · Milling Wheat

Container capacity: 20' FCL: 25–27 MT · 40' HQ: 26–28 MT

CAT / 04

Spices & Seasonings (10 lines)

Sarawak pepper, Kerala cardamom, Guntur chilli, Alleppey turmeric — spice is one of the few commodities where origin still decides the price. We buy at those origins, clean and grade to ASTA standards, and offer steam sterilisation where your food-safety scheme requires...

Lines include: Black Pepper · White Pepper · Dried Red Chilli · Turmeric Fingers & Powder · Cinnamon & Cassia · Cloves

Container capacity: 20' FCL: 12–18 MT depending on bulk density · 40' HQ: 18–24 MT

CAT / 05

Fresh Produce & Vegetables (7 lines)

Fresh cargo is a logistics problem before it is a trading problem. We book reefer and ventilated equipment early, pre-cool at the packhouse, set and log temperature and ventilation from stuffing to discharge, and hold the phytosanitary paperwork ready before the vessel...

Lines include: Fresh Onion · Fresh Garlic · Fresh Ginger · Fresh Potatoes · Fresh & Semi-Husked Coconut · Cavendish Banana
Container capacity: 20' reefer: 10–12 MT · 40' HC reefer: 22–26 MT

CAT / 06

Industrial Metals & Scrap (12 lines)

Metal is a trust business. Buyers get burned by paper sellers, photographs that belong to someone else's yard and containers that arrive light. We work on inspection: your surveyor or ours sees the material at the yard, witnesses stuffing, seals the container and reports weights before any documents...

Lines include: Copper Cathodes 99.99% · Copper Wire Scrap (Millberry, ISRI Barley) · Copper Cable & Mixed Copper Scrap · HMS 1 & 2 Heavy Melting Steel (80:20) · Aluminium Ingots A7 / A8 · Aluminium UBC Scrap (Taldon / Talk)
Container capacity: 20' FCL: 20–26 MT payload, subject to destination road limits

04 / WHAT WE DO

Capabilities

SERVICE / 01

Own-factory manufacturing and processing

XINYI SMART SERVICE is a manufacturer first. Our own refining, milling, grading and packing lines in Malaysia turn raw origin material into finished export product under our own supervision, on our own schedule. That is the whole difference between us and a trading company: when you place an order, we allocate production capacity to it rather than going out to look for someone else's cargo. Refining parameters, kernel counts,...

Refining, fractionation and deodorising for oils · Milling, polishing, colour-sorting and grading · Cleaning, destoning, sieving and calibration · Roasting, drying and moisture conditioning · Production slots allocated against your contract

SERVICE / 02

Affiliated factories and partner mills

No single factory covers fifty-eight commodities, and any company claiming otherwise is reselling. What we operate instead is a group: our own plants, sister factories under common management, and a small number of long-contracted partner mills at origin whose lines we have audited and whose output we take on committed volume. A Vietnamese pepper mill, an Indian groundnut processor, an Ivorian cashew plant — these are...

Sister factories under common management · Long-term contracted partner mills at origin · Annual audit of every affiliated line · Committed volume, not spot-market scrambling · Full traceability to the producing factory and lot

SERVICE / 03

Private label, OEM and contract packing

A large share of our output leaves under our customers' brands rather than our own. We run bottling, pouching, tinning and bagging lines that take your artwork, your net weights, your barcodes and your destination's labelling law, and deliver retail-ready or food-service-ready product at the port. For importers who repack at destination we supply in jumbo bags, drums, flexitanks and bulk. For distributors who want shelf-ready...

Retail bottling, pouching, tinning and bagging · Customer artwork, barcodes and net weights · Destination labelling and nutrition compliance · Bulk formats: jumbo bags, drums, flexitanks, ISO tanks · Print origination and carton design

SERVICE / 04

In-house laboratory and third-party inspection

Every production lot is tested on our own laboratory before it is offered for loading, and tested again by an independent surveyor before it sails. In-house we run moisture, free fatty acid, iodine value, cloud point, colour, ash, volatile oil, kernel count and defect analysis depending on the commodity. Independently, you nominate SGS, Intertek, Bureau Veritas, Cotecna or Alex Stewart, and their certificate is final for...

In-house laboratory on every production lot · Retained samples held for the full claim period · Buyer-nominated independent surveyor at loading · Certificate final for quality and weight · Aflatoxin, pesticide residue and heavy metal screening

SERVICE / 05

Export documentation and compliance

A documentary error costs more than freight, and it is the single most common reason a shipment sits at destination. Because we are the manufacturer, the certificate of origin, the mill certificate and the health certificate all originate with us rather than being collected from a third party after the fact. Every set is prepared against your import requirements and checked line by line before release. We work routinely...

Full set clean on-board bills of lading · Certificates of origin: Form D, Form E, AI, AK · Mill, health and phytosanitary certificates · Fumigation and ISPM-15 certification · JAKIM halal certification on eligible lines

SERVICE / 06

Freight, consolidation and warehousing

We hold contracted space with mainline carriers out of Port Klang, Penang, Pasir Gudang and Tanjung Pelepas, and we charter for bulk parcels where containers do not make commercial sense. Bonded and free-zone storage in the Klang Valley lets buyers consolidate several commodities from several of our factories into one container, or hold stock closer to their market and draw it down against instruction. For buyers trialling a...

FCL, LCL, reefer and flexitank bookings · Bulk vessel chartering and parcel service · Multi-commodity consolidation into one container · Bonded and free commercial zone storage · Stock held and released against your instruction

05 / PROCESS

How an order runs

STEP / 01 You send an enquiry Tell us the commodity, the specification, the quantity, the destination port and the Incoterm. If you do not know the specification yet, tell us the application and the market and we will propose one that clears customs and sells at destination.	STEP / 02 We quote from the factory A named trader prices the order against raw material, yield, processing, packing and a live freight quote for your port. You get a firm offer with a validity window and an available production slot, usually within 48 hours.	STEP / 03 Sample and approval We courier a production sample against the agreed specification, with the laboratory certificate for that lot. For private label we also send label proofs and packing mock-ups for written approval before anything is printed.
STEP / 04 Contract and production slot We issue the sales contract naming grade, tolerance, surveyor, packing, shipment window and payment terms, and we book your volume into the production schedule. Payment terms are agreed and the advance settled before production starts.	STEP / 05 Manufacturing, quality control and loading The order runs on the line. Our laboratory tests the lot, then your nominated independent surveyor attends for sampling, weighing and container stuffing. You receive loading photographs, seal numbers and the certificate of analysis.	STEP / 06 Documents and arrival The full documentary set is couriered and released on schedule: bills of lading, invoice, packing list, certificate of origin, mill certificate and every destination-specific certificate. We track the vessel and stay on the file until the cargo clears.

06 / ASSURANCE

Quality and compliance

We contract on figures, not adjectives. A moisture maximum, a free fatty acid ceiling, an outturn, a kernel count, a cloud point or an ISRI grade — each with a named test method and a named tolerance. Because we manufacture, those figures are production parameters set on our own plant before the run starts, not hopes about someone else's cargo.

Every lot is analysed in our in-house laboratory, then verified at load port by an independent surveyor you nominate — SGS, Intertek, Bureau Veritas, Cotecna or Alex Stewart. Their certificate is final for quality and weight at settlement, and the surveyor is given access to the production line rather than only the finished stack.

STD / 01 JAKIM Halal Malaysian halal certification, recognised across the Gulf and the OIC markets.	STD / 02 HACCP & ISO 22000 Food safety management applied at our packing and consolidation partners.	STD / 03 GAFTA & FOSFA Contract terms and arbitration for grain, feed, oils and fats.
STD / 04 ISRI specifications Scrap grades contracted to the Institute of Scrap Recycling Industries circular.	STD / 05 GLOBALG.A.P. Packhouse standard for the fresh produce we consolidate.	STD / 06 ISPM-15 Heat-treated pallets and dunnage on every palletised shipment.

07 / MARKETS

Where we ship

We export globally across nine regions. A cargo that is perfect in the hold is worthless if the documents fail at destination, so the documentary requirement goes into the contract before the vessel is fixed.

Region	Markets
North America	United States • Canada • Mexico
South America	Brazil • Colombia • Chile • Peru • Argentina • Ecuador
Western & Northern Europe	Netherlands • Germany • United Kingdom • France • Spain • Italy • Belgium • Poland
Middle East & Gulf	UAE • Saudi Arabia • Qatar • Oman • Kuwait • Jordan • Bahrain • Iraq
West Africa	Nigeria • Ghana • Côte d'Ivoire • Senegal • Togo • Benin • Cameroon
East & Southern Africa	Kenya • Tanzania • South Africa • Uganda • Mozambique • Zambia • Ethiopia
South Asia	India • Pakistan • Bangladesh • Sri Lanka • Nepal • Maldives
East & Southeast Asia	China • Vietnam • Thailand • Indonesia • Philippines • South Korea • Japan • Singapore
Oceania	Australia • New Zealand • Papua New Guinea • Fiji

08 / NEXT STEP

Request a quotation

Send the commodity, the specification, the quantity and the destination port. A named trader replies within 48 hours with a firm CIF or DDP price, a validity window and an available production slot.

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